

The 2nd Annual Ukrainian Agribusiness Forum

08:30 REGISTRATION

09:30 SESSION 1: GOVERNMENT AND INDUSTRY DIALOGUE ON HOW TO STRENGTHEN UKRAINE'S POSITION AS A LEADING GLOBAL EXPORTER

- How to build Ukraine's share in the global agricultural export market
- Creating food chains: moving from commodities to greater value-added, processed products
- The macroeconomic outlook for Ukraine and its significance for the agro-industrial sector
- Growing and diversifying exports – new markets, new (value-added) products and new participants and stakeholders
- Implementing EU standards of food safety and quality
- Preliminary results from 2018 and what does 2019 hold
- Improvements to the regulatory environment



**OLGA
TROFIMTSEVA**

Deputy Minister
for European integration |
Ministry of Agrarian Policy
& Food of Ukraine



**JEAN-PAUL
PIOTROWSKI**

Chairman of the Board |
Credit Agricole Bank



**LEONID
KOZACHENKO**

Member, Committee
for Agrarian Policy & Land Relations |
Verkhovna Rada of Ukraine |
MODERATOR



**NIKOLAY
GORBACHOV**

President |
Ukrainian Grain Association



**OLEKSIY
PAVLENKO**

Chairman of the Board of Directors,
Mriya Farming PLC /
Former Minister of Agrarian Policy
& Food of Ukraine

11:00 MORNING REFRESHMENTS

11:30 SESSION 2: SPOTLIGHT ON INVESTMENT AND FINANCING INSTRUMENTS – WHAT TOOLS ARE AVAILABLE AND WHERE ARE THEY MOST REQUIRED

- Investing in logistics and infrastructure – focus on storage capacity, inland logistics and river transport
- The impact of the nationwide crop receipts roll-out for farming communities
- Latest financing tools and the availability of finance to support investment in the latest technologies and machinery
- The growth of activity by international investment funds buying stakes in Ukrainian agricultural companies. What are the key fundamentals driving investor interest?
- Charting the growth of the leasing of agricultural equipment



**LARYSA
BONDARIEVA**

Member of the
Management Board,
Corporate & SME |
Credit Agricole Bank |
MODERATOR



**VIKTOR
GLADKIY**

Chief Financial Officer |
Astarta-Kyiv



TON HULS

Chief Financial Officer |
Mriya Farming



**PIETERNEEL
BOOGAARD**

Global Head of Agribusiness,
Food & Water | FMO



**DAN
PASKO**

Co-Managing Partner |
Diligent Capital Partners



**JESPER
PEDERSEN**

General Manager |
M.V. Cargo



**HANNA
SHTEPA**

Senior Associate |
Baker McKenzie

13:00 LUNCH

14:15 SESSION 3: CASE STUDIES OF INNOVATION AND THE IMPLEMENTATION OF THE LATEST TECHNOLOGIES BY THE LEADING AGRO-INDUSTRIAL GROUPS

- An overview of successful and innovative agtech pilot projects with the big agricultural companies
- What will be the next wave of emerging technologies that are most applicable for Ukrainian agriculture?
- Accessing new markets: working with international retailers on private label lines
- Implementing best in class business processes and technologies to raise productivity, efficiency and yields
- Switching to value-added production and developing vertically integrated value chains
- How best to manage market risk in the current environment
- Case studies of the implementation and growth of precision farming in Ukraine



COLIN GALBRAITH

Managing Director |
Green Team Ltd



VOLODYMYR BABYI

Deputy CEO, Agro
IT Innovations |
UkrLandFarming



JOHN SHMORHUN

Chief Executive Officer |
AgroGeneration



YULIA POROSHENKO

Founder |
Agrohub



KATERYNA RYBACHENKO

Chief Executive Officer |
Agro-Region



INNA METELEVA

Country Director, Ukraine |
Charter House
Corporate Partners |
MODERATOR

15:45 AFTERNOON REFRESHMENTS

16:15 SESSION 4: ROUNDTABLE DISCUSSION: IDENTIFYING NEW OPPORTUNITIES FOR UKRAINIAN PRODUCERS AND EXPORTERS

- Opportunities in organic farming and niche crop production
- Honey as an example of how Ukrainian producers and exporters can global market-leading positions
- Appraising attractive areas for investment:
modernising irrigation systems; developing inland waterway logistics; the processing industry and products with high added value; seed industry and selection; biofuels production; innovations in horticulture
- Harmonising Ukrainian legislation for organic agriculture with EU standards and creating an open register and database of organic producers



SERHII STETSENKO

Head |
Panfruit Ukraine



TARAS BARSCHOVSKYY

Founder |
T.B. Fruit Group



ELENA VOLOSHINA

Head of Operations, Ukraine |
International Finance Corporation |
MODERATOR



ANDRII PYLYPCHENKO

CEO & Founder |
Arnika Agroindustrial Group



DMYTRO LOS

Advisor to
the CEO | **MHP**



IGOR LISKI

Chairman of the
Board of Directors |
Effective Investments

17:45 EVENING RECEPTION

PARTNERS:



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