

THE 2ND ANNUAL UKRAINIAN INVESTMENT ROADSHOW

“Corporate finance and capital markets strategies
of Ukraine’s leading companies”

3rd December 2018 | Jumeirah Carlton Tower, London



SPONSORS:



WHITE & CASE



OFFICIAL PARTNERS:



National
Investment
Council

08:30

REGISTRATION

09:30

SESSION 1: THE MACROECONOMIC OUTLOOK FOR UKRAINE FOR 2019 AND BEYOND

- Analysing **GDP** growth forecasts and **macroeconomic** indicators for 2018-19. Ensuring macroeconomic stability and reducing fiscal risks
- Charting the progress made in the reform process. What remains to be done?
- Gauging the potential impact of the Presidential and parliamentary election campaigns on the speed of delivery of crucial reforms and macro stability
- The **liberalisation** of currency regulations and the impact on the business environment and Foreign Direct Investment
- Progress report on the government’s **Privatisation** programme – are the targets attainable?
- Are there sufficient hard currency reserves in place to meet the government’s **external debt** obligations for 2019?



REPRESENTATIVE

Member of leadership team
| Ministry of Finance
of Ukraine



TIMOTHY ASH

Senior EM Sovereign
Strategist |
BlueBay Asset
Management



MATTEO
PATRONE

Managing Director,
Eastern Europe &
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SERGI
PAPER
NYK

Head of Banking
& Finance
| Evris Law Firm



ADOMAS
AUDICKAS

Advisor to the
Prime Minister
of Ukraine



OLEKSANDR
KOGUT

Regulatory
Affairs Director |
Kyivstar



ALEX
KAROLEV

Head of CEEMEA
Syndicate |
BNP Paribas



JASON
PELLMAR

Regional Manager, Ukraine,
Belarus & Moldova |
International Finance
Corporation
MODERATOR

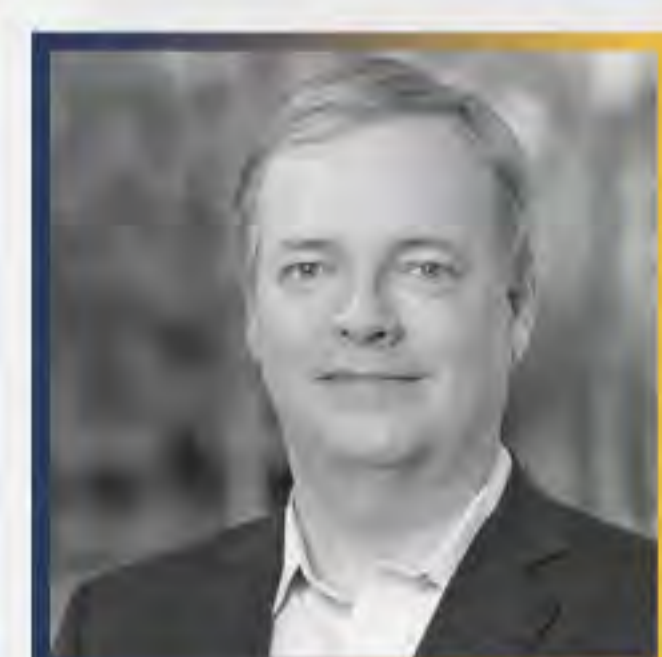
11:00

MORNING REFRESHMENTS

11:30

SESSION 2: APPRAISING THE CAPITAL MARKETS INFRASTRUCTURE AND KEY CAPITAL-RAISING INSTRUMENTS AVAILABLE TO UKRAINIAN ISSUERS

- Plans of the **Sovereign** issuer to access the international debt capital markets
- What are the priorities of the Ukrainian SEC in order to grow the depth and liquidity of the domestic capital markets?
- Focus on the growth of the **domestic fixed income market** and the introduction of nominee accounts as an opportunity for non-resident global custodians to invest with ease on the local bond markets
- Equity capital markets: are the conditions in place yet and does the international appetite exist for new **IPOs** from Ukraine-focused companies?
- The outlook for and activities of the **state-owned banks** – progress made in corporate governance, defining strategy and preparations for potential privatisation or trade sales
- **NPLs**: what progress has been made in the sales of non-performing loans and what are the key current opportunities
- The **IFIs** and their ongoing role as a key source of financing for the public and private sectors in Ukraine



IAN
CLARK

Partner |
White & Case



ARTEM
SHEVALEV

Member of the Board
of Directors | EBRD



MYKHAILO
MERKULOV

Chief Executive Officer |
Arricano Real Estate



OLEKSANDR
KURDYDYK

Partner, Head of Finance
& Projects | DLA Piper
MODERATOR



SERGE
CHRIST

Vice President,
Network Management |
Clearstream



PETR
KRUMPHANZL

Chairman of the
Management Board |
PrivatBank

13:00

LUNCH

14:15

SESSION 3: CASE STUDIES OF FINANCE-RAISING STRATEGIES BY THE MOST PROMINENT STATE-OWNED AND PRIVATE SECTOR COMPANIES

- The **restructuring** of the debt portfolios of major Ukrainian corporates, how successful they have been and the responses of the market
- The rise in demand for **local currency funding** in the capital-raising strategies of Ukrainian entities
- Charting the activity of Ukrainian corporate on the international **syndicated loans** market
- The evolution of the **Private Equity** market in Ukraine. Is it a viable option for growing mid-cap companies and are the conditions in place for PE groups to achieve strong rates of return on investments?
- The use of Special Purpose Acquisition Companies (SPACs) as an alternative vehicle to raise capital on international markets for acquisitions in Ukraine
- What are the key drivers of growth on the **M&A** market in Ukraine: key trends and active sectors?



SEVKI ACUNER

Chairman of Supervisory Board | Ukrainian Railways



ANTON SABALEUSKI

Director of Strategic Development & Investment Policy | Ukrainian Railways



LENKA KOSZARNY

Founding Partner & CEO | Horizon Capital



SERGIY BENEDYSIUK

Head of Corporate and M&A | Evris Law Firm
MODERATOR



OLEKSANDR LYUBAREV

Director, Corporate Finance & Treasury | Metinvest Holding



NICHOLAS TYMOSHCHUK

Chief Executive Officer | UFuture Investment Group

16:00

AFTERNOON REFRESHMENT

16:30

SESSION 4: ROUNDTABLE DISCUSSION BETWEEN EM INVESTOR ADVISORY PANEL AND LEADING CORPORATES

- Which industry sectors are attracting the greatest interest from international investors: agribusiness, oil & gas, power, IT, real estate, pharmaceuticals, financial services
- Is the move by global fund managers away from emerging markets towards more mature markets just temporary or of more ongoing concern?
- How resilient would Ukrainian corporates be to a significant tightening of global financing conditions?
- Progress report on levels of corporate governance in both the state-owned companies and the private sector



DENYS GURAK

Partner & Board Member | Ukrinnovate



ELENA VOLOSHINA

Head of Operations, Ukraine | International Finance Corporation
MODERATOR



SERGIY OLEKSIYENKO

Member of the Board, Finance | Ukrtransgaz



ALINA SLYUSARCHUK

Executive Director, Research | Morgan Stanley



VITALII LISOVENKO

Independent Non-executive Director | Ferrexpo



EUGENE KRAZHAN

B2B Director | Kyivstar

18:00

EVENING RECEPTION

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