Ukrainian agricultural sector: Challenges And Opportunities
1. The world’s population is expected to grow from **7.6 bln** to **9.8 bln** by 2050.

2. **815 million** people suffered from chronic hunger.

3. Global food production has to be increased by **50%** by 2050.

4. Ukraine has nearly **30%** of the world’s black soil.

5. Ukraine’s export grew **3.8 times** from 2005 till 2017 (from **$4.7bln** to **$17.9bln**).
UKRAINIAN ECONOMY

EXPORTS OF GOODS AND SERVICES

2017

$ 52,3 bln
in comparison with 2016

16%

EXPORTS OF GOODS

$ 43,3 bln
in comparison with 2016

19%
THE ROLE OF AGRICULTURE IN THE UKRAINIAN ECONOMY

Agriculture lands constitute 42.7 million hectares, 70% of the territory of Ukraine.

In 2017 agricultural exports amounted to $17.9 billion.

Agricultural production in 2017 amounted to 340 billion UAH.

RECORD UKRAINIAN EXPORTS:

#1 sunflower oil
#2 barley
#3 nuts, honey, corn
#6 oilseeds, wheat
UKRAINIAN EXPORTS IN 2017

TOP-10 PRODUCTS OF AGRICULTURAL EXPORTS

- Sunflower oil: 24.0%
- Corn: 16.7%
- Wheat: 15.4%
- Soybean: 5.9%
- Rapeseeds: 4.9%
- Extraction cake: 4.5%
- Barley: 4.0%
- Meat and poultry products: 2.2%
- Sugar: 1.6%
- Tobacco: 1.6%

% FROM TOTAL EXPORTS
UKRAINIAN EXPORTS

Corn

- Netherlands: 2.8 mln
- Egypt: 2.5 mln
- Spain: 2.2 mln
- China: 2 mln
- Italy: 1.7 mln
- Israel: 1.2 mln
- Iran: 982 th.
- Tunisia: 752 th.
- Portugal: 719 th.
- Germany: 694 th.

Total: 19.4 mln t
UKRAINIAN EXPORTS

Barley

Saudi Arabia: 2 mln
China: 792 th.
Libya: 383 th.
Turkey: 236 th.
Israel: 191 th.
Iran: 132 th.
Spain: 120 th.
Algeria: 113 th.
Jordan: 104 th.
Qatar: 96 th.
UKRAINIAN EXPORTS

Sunflower oil

- India: 2.2 million tonnes
- China: 615 thousand tonnes
- Spain: 575 thousand tonnes
- Netherlands: 460 thousand tonnes
- Italy: 347 thousand tonnes
- Iran: 215 thousand tonnes
- Turkey: 140 thousand tonnes
- Egypt: 123 thousand tonnes
- Malaysia: 114 thousand tonnes
- Iraq: 113 thousand tonnes
UKRAINIAN EXPORTS

**Soybeans**

- **Turkey**: 779 th.
- **Iran**: 457 th.
- **Egypt**: 419 th.
- **Netherlands**: 205 th.
- **Italy**: 175 th.
- **Belarus**: 152 th.
- **Lebanon**: 115 th.
- **Greece**: 110 th.
- **Poland**: 105 th.
- **Israel**: 79 th.

Total: 2,9 mln t
UKRAINIAN EXPORTS

Rapeseeds

2,1 mln t

Netherlands 548 th.
Belgium 468 th.
Germany 456 th.
Pakistan 184 th.
France 111 th.
Poland 71 th.
Portugal 66 th.
Bangladesh 57 th.
UAE 52 th.
Belgium 44 th.

Countries represented by flags and their respective export quantities.
UKRAINE’S AGRICULTURAL EXPORT 2017

Other countries – 2.8% ($501,2 mln)
**TRADE OF AGRICULTURAL PRODUCTS IN 2017**

### TOP-10 importers of Ukrainian agricultural production

<table>
<thead>
<tr>
<th>Country</th>
<th>Export (mln)</th>
</tr>
</thead>
<tbody>
<tr>
<td>India</td>
<td>$1,9 bln</td>
</tr>
<tr>
<td>Netherlands</td>
<td>$1,28 bln</td>
</tr>
<tr>
<td>Egypt</td>
<td>$1,26 bln</td>
</tr>
<tr>
<td>Spain</td>
<td>$1,02 bln</td>
</tr>
<tr>
<td>China</td>
<td>$1,01 bln</td>
</tr>
<tr>
<td>Turkey</td>
<td>$930 mln</td>
</tr>
<tr>
<td>Italy</td>
<td>$776 mln</td>
</tr>
<tr>
<td>Poland</td>
<td>$612 mln</td>
</tr>
<tr>
<td>Iran</td>
<td>$528 mln</td>
</tr>
<tr>
<td>Belarus</td>
<td>$495 mln</td>
</tr>
</tbody>
</table>

**Total export**: $17,9 bln
TRADE OF AGRICULTURAL PRODUCTS IN 2017

Ukrainian Exports to the Netherlands 2017

$1.3 bln

- Corn: $436 mln
- Sunflower seeds, rapeseed, sunflower oil: $341 mln
- Rapeseeds: $227 mln
- Soybeans: $79 mln
- Chicken meat by-products: $78 mln
- Extraction cake: $53 mln
- Edible fruits and nuts: $12 mln
- Butter: $10 mln
- Wheat: $7 mln
- Vegetable beans: $6.9 mln
TRADE OF AGRICULTURAL PRODUCTS IN 2017

Ukrainian Imports from the Netherlands 2017

- Cocoa and cocoa products: $40 mln
- Tobacco and its substitutes: $36 mln
- Live plants and products of floriculture: $14 mln
- Various food products: $11 mln
- Fruit or vegetable juices: $7 mln
- Vegetables, plants, roots, and edible food crops: $6 mln
- Products for animal feeding: $5 mln
- Bakery and confectionery: $4 mln
- Coffee: $4 mln
- Cheeses and sour milk cheese: $4 mln

Total: $168 mln
THE AMOUNT OF TRANSPORTED GOODS BY TYPES OF TRANSPORT, MLN T

<table>
<thead>
<tr>
<th>Year</th>
<th>River</th>
<th>Railway</th>
<th>Auto</th>
</tr>
</thead>
<tbody>
<tr>
<td>2000</td>
<td>8.3</td>
<td>357</td>
<td>938.9</td>
</tr>
<tr>
<td>2005</td>
<td>13</td>
<td>450</td>
<td>1120.8</td>
</tr>
<tr>
<td>2010</td>
<td>7</td>
<td>433</td>
<td>1168.2</td>
</tr>
<tr>
<td>2017</td>
<td>3.6</td>
<td>340</td>
<td>1121.6</td>
</tr>
</tbody>
</table>
ATTRACTIVE INVESTMENT DIRECTIONS IN UKRAINE’S AGRARIAN SECTOR

- Modernization of irrigation systems in the South of Ukraine
- Development of river logistics and river traffic on Dnieper and Southern Bug rivers
- Processing industry, products with high added value
- Development of small and medium farms
- Investments in leasing of agricultural equipment
- Development of seed industry and selection
- Biofuels production (bioethanol)
The objective - to restore irrigation on the area of **500-550 ths. ha** by 2020

- Infrastructure development (elevators, silos, logistics etc.)
- Increasing efficiency of agricultural production on irrigation
- Increase in agricultural production on **8-10 mln tons**
- Attracting investments from IFIs into the region
- **$1,5-2 billion**

Modernization of irrigation systems

- Employment growth on irrigated areas: **1 mln ha / 70 ths. of people**
- The increase of state budget revenues
THANK YOU FOR YOUR ATTENTION!

OLEKSIY PAVLENKO

2018